ANALYSIS OF INDIA'S PLASTICS EXPORT

NOVEMBER 2023



Disclaimer: This report has been prepared on the basis of export data received from the Ministry of Commerce & Industry, Government of India.

TREND IN OVERALL EXPORTS

India reported merchandise exports of USD 33.9 billion in November 2023, down by 2.8% from USD 34.9 billion in November 2022. Cumulative value of merchandise exports during April 2023 – November 2023 was USD 278.8 billion as against USD 298.2 billion during the same period last year, reflecting a decline of 6.5%.

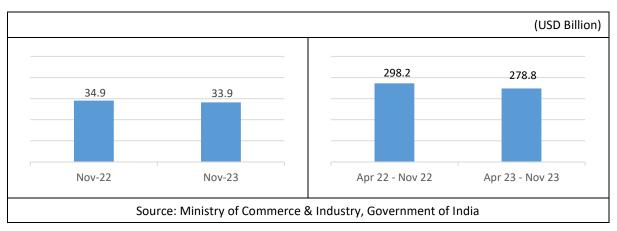


Exhibit 1: Trend in overall merchandise exports from India

TREND IN PLASTICS EXPORT

During November 2023, India exported plastics worth USD 892 million, lower by 5.6% from USD 945 million in November 2022. Cumulative value of plastics export during April 2023 – November 2023 was USD 7,405 million as against USD 8,177 million during the same period last year, registering a decline of 9.4%.

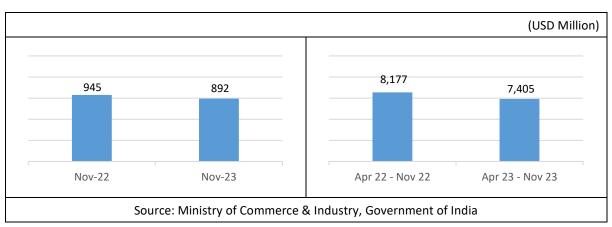


Exhibit 2: Trend in plastics export by India

PLASTICS EXPORT, BY PANEL

The month of November 2023 witnessed a mixed performance. Product panels such as FRP & Composites; Medical items of plastics; Floorcoverings, leathercloth & laminates; Packaging items - flexible, rigid and Human hair & related products, reported a positive growth in exports. The other panels which struggled to grow were Plastic raw materials, Consumer & houseware products; Cordage, fishnets & monofilaments; Plastic films and sheets; FIBC, Woven sacks, Woven fabrics, Tarpaulin; Plastic pipes & fittings; Writing instruments & stationery; and Miscellaneous products & items nes.

| Panel | Nov-22 | Nov-23 | Growth | Apr 22- Nov 22 | Apr 23- Nov 23 | Growth |
|-----------------------------------|----------|----------|---------------|-------------------|-------------------|---------------|
| | (USD Mn) | (USD Mn) | (%) | (USD Mn) | (USD Mn) | (%) |
| Consumer & houseware products | 60.4 | 51.5 | -14.8% | 494.5 | 480.9 | -2.7% |
| Cordage, fishnets & | 19.9 | 16.9 | -15.2% | 178.5 | 166.6 | -6.7% |
| monofilaments | | | | | | |
| FIBC, woven sacks, woven | 102.1 | 99.1 | -2.9% | 986.2 | 873.7 | -11.4% |
| fabrics, & tarpaulin | | | | | | |
| Floorcoverings, leathercloth & | 43.4 | 51.3 | +18.4% | 381.3 | 450.5 | +18.1% |
| laminates | | | | | | |
| FRP & Composites | 30.7 | 50.0 | +62.8% | 285.3 | 314.1 | +10.1% |
| Human hair & related products | 56.7 | 70.9 | +25.0% | 435.0 | 485.8 | +11.7% |
| Medical items of plastics | 38.4 | 47.3 | +23.0% | 325.3 | 354.8 | +9.1% |
| Miscellaneous products & items | 90.3 | 46.6 | -48.5% | 676.0 | 494.2 | -26.9% |
| nes | | | | | | |
| Packaging items - flexible, rigid | 50.0 | 50.9 | +1.9% | 432.0 | 411.6 | -4.7% |
| Plastic films & sheets | 138.2 | 135.1 | -2.3% | 1,266.4 | 1,108.7 | -12.4% |
| Plastic pipes & fittings | 25.3 | 23.1 | -8.5% | 200.0 | 185.1 | -7.4% |
| Plastic raw materials | 269.4 | 230.4 | -14.5% | 2,340.1 | 1,906.2 | -18.5% |
| Writing instruments & stationery | 20.6 | 19.1 | -7.0% | 176.9 | 172.5 | -2.5% |
| | 945.4 | 892.2 | - 5.6% | 8,177.5 | 7,404.8 | - 9.4% |

Exhibit 3: Panel-wise % growth in plastics export by India

Source: Ministry of Commerce & Industry, Government of India

Exports of <u>Consumer & houseware products</u> witnessed a significant decline of 14.8% in November 2023. This downturn was primarily due to decreased sales of Household & toilet articles made of plastics (HS Code 392490); Plastic moulded suitcases (42021220); Handbags (420222) and Tooth brushes (960321). Notably, India has experienced reduced exports of Plastic moulded suitcases and Handbags to the European Union; and that of Tooth brushes to the ASEAN.

Exports of <u>Cordage, fishnets & monofilaments</u> faced a notable decline of 15.2% in November 2023 due to diminished sales of Monofilaments of any cross-sectional dimension > 1 mm of plastics (391690) along with Twine, cordage, ropes and cables of polyethylene or polypropylene (560749).

In November 2023, the export of **FIBC**, woven sacks, woven fabrics, & tarpaulin showed resilience with only a slight decline of 2.9% due to reduced sales of Flexible intermediate bulk

containers (630532) to the United States of America in particular. The average price realisations for Flexible intermediate bulk containers have fallen by 17% so far this year.

Export of <u>Floor coverings, leather cloth & laminates</u> surged by 18.4% during November 2023 on account of higher sales of Floorcoverings of PVC (391810) and Textile fabrics impregnated, coated, covered or laminated with plastics (590390) to the United States of America.

Export of <u>FRP & Composites</u> demonstrated a remarkable surge, registering a substantial growth of 62.8% during November 2023. This notable increase can be attributed to elevated sales across all products within this category, especially Articles of plastics and articles of other materials of heading 3901 to 3914, n.e.s (39269099).

Export of <u>Human hair & related products</u> were up by 25.0% in November 2023 due to higher sales of Human hair, dressed, thinned and bleached (67030010) to China. However, the average price realisations for the above human hair product segment have fallen by 12% so far this year.

<u>Medical items of plastics</u> continued to perform well and its exports were up by 23% in November 2023 due to increase in sales of Spectacle lenses (900150) - which has contributed immensely to the positive growth in export of this particular panel. Surprisingly, India reported its highest-ever monthly export as well as import of Spectacle lenses in November 2023.

Export of <u>Miscellaneous products & items nes</u> fell by 48.5% in November 2023 due to lower shipments of Optical fibres, optical fibre bundles and cables (90011000).

<u>Packaging items - flexible, rigid</u> export increased by 1.9% on account of higher sales of Boxes, cases, crates and similar articles for the conveyance or packaging of goods, of plastics (39231090); and Sacks and bags of plastics (392321). India mainly exports Packaging items - flexible, rigid to North America and Europe.

In November 2023, the export of <u>Plastic films & sheets</u> experienced a decline of 2.3% on account of reduced sales of Films and sheets of polycarbonates (392061), Films and sheets of polyethylene terephthalate (39206220); and Films and Sheets of other polyesters (392069). Nonetheless, Indian exporters of plastic films and sheets have informed that the export market has begun to show signs of improvement since the fag-end of June 2023 quarter, with demand for the BOPP starting to recover.

Export of <u>Plastic pipes & fittings</u> decreased by 8.5% due to lower sales of rigid tubes and pipes of polyethylene (391721) to Canada and the United States of America particularly, and Fittings like joints, elbows and flanges of plastics for pipes (391740) to several of our export destinations.

Plastics raw materials exports decreased by 14.5% in November 2023 due to a lower sales of Polypropylene (390210); Polytetrafluoroethylene (390461) and Polyethylene terephthalate (390761, 390769). The average price realisations for Polypropylene and Polyethylene terephthalate have fallen by 15-20% so far this year. India is among the top-5 exporters of Polytetrafluoroethylene and Polyethylene terephthalate resin in the world.

Export of <u>Writing instruments & stationery</u> declined by 7.0% in November 2023 due to decrease in sales of Ball- point pens (960810) to Congo DRC, Viet Nam and the United States of America.

| HS Code | Description | Apr 22- Nov 22 | Apr 23- Nov 23 | Growth |
|----------|--|-------------------|-------------------|----------|
| | | (USD Mn) | (USD Mn) | (%) |
| 63053200 | Flexible intermediate bulk containers | 604.3 | 515.7 | -14.7% |
| 90011000 | Optical fibres, optical fibre bundles and cables | 450.4 | 278.8 | -38.1% |
| 39076190 | Polyethylene terephthalate: Other primary form | 475.7 | 212.5 | -55.3% |
| 67030010 | Human hair, dressed, thinned, bleached or otherwise | 323.7 | 362.1 | +11.9% |
| | worked | | | |
| 39269099 | Articles of plastics and articles of other materials of heading 3901 to 3914, n.e.s: Other | 280.3 | 309.2 | +10.3% |
| 39232990 | Other sacks and bags, incl. cones, of plastics | 289.4 | 276.6 | -4.4% |
| 39021000 | Polypropylene, in primary forms | 236.0 | 199.0 | -15.7% |
| 48239019 | Decorative laminates | 189.5 | 197.0 | +3.9% |
| 39202020 | Plates, sheets, film, foil and strip, of non-cellular | 186.2 | 131.1 | -29.6% |
| | polymers of ethylene: Flexible, plain | | | |
| 39269080 | Articles of plastics and articles of other materials of | 150.6 | 135.8 | -9.8% |
| | heading 3901 to 3914, n.e.s: Polypropylene articles, | | | |
| | not elsewhere | | | |
| 39206220 | Plates, sheets, film, foil and strip, of non-cellular | 145.9 | 133.1 | -8.7% |
| 33200220 | polyethylene terephthalate: Flexible, plain | | | |
| 39232100 | Sacks and bags, incl. cones, of polymers of ethylene | 146.6 | 136.0 | -7.2% |
| 39069090 | Other acrylic polymers, in primary forms | 132.4 | 135.8 | +2.6% |
| 39076990 | Polyethylene terephthalate: Other primary form | 160.5 | 97.0 | -39.6% |
| 39239090 | Articles for the conveyance or packaging of goods, of | 121.7 | 121.1 | -0.5% |
| 35235050 | plastics: Other | | | 0.070 |
| 05010010 | Human hair, unworked; whether or not washed or | 101.9 | 114.0 | +11.9% |
| 05010010 | scoured | 10110 | 11.10 | . 11.370 |
| 39202090 | Plates, sheets, film, foil and strip, of non-cellular | 111.2 | 97.2 | -12.6% |
| 39202090 | polymers of ethylene: Other | 111.2 | 57.2 | 12.070 |
| 39046100 | Polytetrafluoroethylene, in primary forms | 103.2 | 77.1 | -25.3% |
| 90015000 | Spectacle lenses of materials other than glass | 95.4 | 122.5 | +28.4% |
| 96081019 | Ball-point pens | 91.5 | 91.0 | -0.5% |
| 90183930 | Cannulae | 92.0 | 86.0 | -6.5% |
| 39011090 | Polyethylene with a specific gravity of < 0,94, in | 86.5 | 69.4 | -19.8% |
| 39011090 | primary forms: Other | 80.5 | 09.4 | -19.870 |
| 59039090 | Textile fabrics impregnated, coated, covered or | 77.6 | 116.8 | +50.5% |
| 59039090 | laminated with plastics other than polyvinyl chloride or | 77.0 | 110.8 | +30.370 |
| | polyurethane: Other | | | |
| 56074900 | Twine, cordage, ropes and cables of polyethylene or | 81.8 | 73.4 | -10.3% |
| 50074500 | polypropylene | 01.0 | 75.4 | 10.570 |
| 39219099 | Plates, sheets, film, foil and strip, of plastics, | 73.8 | 79.0 | +7.0% |
| 39219099 | reinforced, laminated, supported or similarly combined | 75.0 | 75.0 | 17.070 |
| | with other materials: Other | | | |
| 39046990 | Other fluoro-polymers of vinyl chloride or of other | 67.5 | 54.7 | -19.0% |
| 39040990 | halogenated olefins, in primary forms | 07.5 | 54.7 | 15.070 |
| 96032100 | Tooth brushes | 65.7 | 53.5 | -18.6% |
| 39219094 | Plates, sheets, film, foil and strip, of plastics, | 71.9 | 50.4 | -18.8% |
| 39219094 | reinforced, laminated, supported or similarly combined | /1.5 | 50.4 | -23.3/0 |
| | with other materials: Flexible, metallised | | | |
| 54072090 | Woven fabrics of strip or the like, of synthetic filament, | 68.2 | 64.3 | -5.6% |
| 54072030 | incl. monofilament of >= 67 decitex and with a cross | 00.2 | 04.5 | 0.070 |
| | sectional dimension of <= 1 mm: Other | | | |

Exhibit 4: Details of % change seen in top 50 items of export

| HS Code | Description | Apr 22- | Apr 23- | Growth |
|----------|---|------------------|------------------|--------------|
| | | Nov 22 | Nov 23 | (0/) |
| 39206919 | Plates, sheets, film, foil and strip, of non-cellular | (USD Mn) 66.1 | (USD Mn) 62.3 | (%) -5.7% |
| 33200313 | polyesters, not reinforced, laminated, supported or | 00.1 | 02.5 | -3.7% |
| | similarly combined with other materials: Other | | | |
| 39073010 | Epoxy resins | 69.8 | 39.5 | -43.4% |
| 39206290 | Plates, sheets, film, foil and strip, of non-cellular | 58.2 | 47.0 | -19.2% |
| | polyethylene terephthalate, not reinforced, laminated, | | | |
| | supported or similarly combined with other materials: | | | |
| | Other | | | |
| 39129090 | Other cellulose and chemical derivatives thereof, | 58.1 | 66.4 | +14.3% |
| | n.e.s., in primary forms | | | |
| 39241090 | Other tableware and kitchenware, of plastics | 60.9 | 63.7 | +4.6% |
| 39095000 | Polyurethanes, in primary forms | 60.5 | 51.3 | -15.2% |
| 39199090 | Self-adhesive plates, sheets, film, foil, tape, strip and | 61.5 | 71.9 | +16.9% |
| | other flat shapes, of plastics, whether or not in rolls > | | | |
| 20140020 | 20 cm wide: Other | FC 4 | F2 1 | 7.00 |
| 39140020 | Ion-exchangers based on polymers of heading 3901 to 3913, in primary forms | 56.4 | 52.1 | -7.6% |
| 39014010 | Linear low-density polyethylene | 55.0 | 74.4 | +35.4% |
| 39204900 | Plates, sheets, film, foil and strip, of non-cellular | 53.8 | 50.8 | -5.6% |
| 39204900 | polymers of vinyl chloride, containing by weight < 6% | 55.6 | 50.8 | -5.070 |
| | of plasticisers, not reinforced, laminated, supported or | | | |
| | similarly combined with other materials | | | |
| 39219096 | Plates, sheets, film, foil and strip, of plastics, | 59.5 | 42.6 | -28.3% |
| | reinforced, laminated, supported or similarly combined | | | |
| | with other materials: Flexible, laminated | | | |
| 1 | Other polysulphides, polysulphones and other | 49.2 | 66.1 | +34.2% |
| | polymers and prepolymers produced by chemical | | | |
| 50024000 | synthesis, n.e.s., in primary forms | 40.4 | 40.2 | .4 70/ |
| 59031090 | Other textile fabrics impregnated, coated, covered or | 48.4 | 49.3 | +1.7% |
| 39235010 | laminated with polyvinyl chloride Stoppers, lids, caps and other closures, of plastics | 47.1 | 44.6 | -5.4% |
| 39100090 | Silicones in primary forms: Other | 46.5 | 34.5 | -25.7% |
| 39249090 | Other household articles and toilet articles, of plastics | 48.3 | 46.2 | -4.4% |
| 39172390 | Rigid tubes, pipes and hoses, and fittings therefor, of | 46.5 | 47.8 | +2.7% |
| 551/2550 | polymers of vinyl chloride: Other | | | , |
| 39201019 | Plates, sheets, film, foil and strip, of non-cellular | 41.6 | 45.7 | +10.0% |
| | plastics, not reinforced, laminated, supported or | | | |
| | similarly combined with other materials: Other | | | |
| 39206929 | Plates, sheets, film, foil and strip, of non-cellular | 47.5 | 39.5 | -16.8% |
| | polyesters, not reinforced, laminated, supported or | | | |
| | similarly combined with other materials: Other | | | |
| 39019000 | Other ethylene-alpha-olefin copolymers, having a | 48.3 | 39.8 | -17.6% |
| 20044222 | specific gravity of less than 0.94 | 50.0 | 4.7 | |
| 39011020 | Low density polyethylene | 59.6 | 14.7 | -75.3% |

Source: Ministry of Commerce & Industry, Government of India

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