



Embassy of India
Consulate General of India
Vietnam

Co-organizer



The Vietnam Chamber of
Commerce and Industry

*Invites you for the
virtual B2B meet*

**India - Viet Nam
Business Cooperation on
Plastics & Polymer**

24TH SEPTEMBER 2020, THURSDAY



THE PLASTICS EXPORT
PROMOTION COUNCIL

Sponsored by Ministry of Commerce
Govt. of India

Supported by



Viet Nam
Plastics
Association



Dear Member(s),

PLEXCONCIL in its commitment to help increase India's Plastics Exports and support the Indian Business houses and manufacturers to generate business is organizing a virtual B2B with Vietnam buyers. The B2B is being organized with support from the Consulate General of India, Ho Chi Minh City, Vietnam and supported by the Chamber of Commerce & Industry of Vietnam (Ho Chi Minh City Branch) and Vietnam Plastics Association (VPA).



WHY VIETNAM?



Vietnam is one of the fastest-growing economies in the world. Vietnam's plastics industry has around 4,000 businesses, and 83% are in Ho Chi Minh City. It's plastics products have a great competitive edge for packaging, household products, and construction and engineering plastics. Vietnam also relies on imports of plastic raw materials.

Industries, even those such as aerospace which use high-grade materials, are shifting to plastic products, and as a result, sales have grown rapidly in the domestic market. The industry has stepped up investment in technology and facilities and co-operation with foreign partners to make more products meeting local and export demand. The industry also targets to become a key sector by 2020 with a high and sustainable growth rate.

POTENTIAL PRODUCTS FOR EXPORT FROM INDIA

The Government of India has identified some tariff lines which have the potential for increased exports from India to Vietnam. In addition to this, Council has undertaken further analysis and enlisted certain products based on the information from the Vietnam Plastics Association for which exports from India can be enhanced. The details of the products are as below:



S.No	HS Code	Description
1	3901	Polymers of ethylene, in primary forms
2	3902	Polymers of propylene or of other olefins, in primary forms
3	3903	Polymers of styrene, in primary forms
4	3904	Polymers of vinyl chloride or of other halogenated olefins, in primary forms
5	3906	Acrylic polymers, in primary forms
6	3907	Polyacetals, other polyethers and epoxide resins, in primary forms; polycarbonates, alkyd resins.
7	3909	Amino-resins, phenolic resins and polyurethanes, in primary forms
8	392062	Plates, sheets, film, foil and strip, of non-cellular poly"ethylene terephthalate", not reinforced, laminated, supported or similarly combined with other materials, without backing, unworked or merely surface-worked or merely cut into squares or rectangles (excl. those of poly"methyl methacrylate", self-adhesive products, and floor, wall and ceiling coverings of heading 3918): Rigid , plain
9	392069	Plates, sheets, film, foil and strip, of non-cellular polyesters, not reinforced, laminated, supported or similarly combined with other materials, not worked or only surface-worked, or only cut to rectangular, incl. square, shapes (excl. polycarbonates, polyethylene terephthalate and other unsaturated polyesters, self-adhesive products, and floor, wall and ceiling coverings in heading 3918): Rigid , plain
10	39290	





SELECTION CRITERIA

- ✓ Following criteria will be adopted in selecting the participant:
- ✓ The Indian exporter should have the capacity to cater to the requirement of large corporates and others
- ✓ The Indian company should have the capacity to execute the orders in time
- ✓ The Indian company should adhere to the product safety standards required in the country.
- ✓ The above criteria are important for the Consulate General of India, Ho Chi Minh City, Vietnam to arrange buyers for securing firm orders which could be completed on time.

MAIN FEATURES AND BENEFITS OF VIRTUAL B2B



- ✓ Access to quality and verified buyers from the comfort of home or office.
- ✓ Pre-scheduled business meetings between buyer and seller.
- ✓ Reduced cost of participation vis a vis traditional format.
- ✓ Focused Country/market helps to understand the specific market requirement and showcase solutions accordingly.
- ✓ Seamless matchmaking opportunity (pre-scheduled/approved meetings).
- ✓ Chat and video conferencing facility to help easy interactions (yet to confirm).
- ✓ Products displayed with detailed specifications to facilitate sourcing.
- ✓ Webinars bringing speakers/experts to enhance knowledge and decision making (yet to confirm).
- ✓ Import Duty Structure and FTA details (if any) would be provided to those who register for the B2B.



BANK DETAILS

Bank Name - State Bank Of India
Account Name - The Plastics Export
Promotion Council
Account Number - 34011621060
IFSC CODE - SBIN0000539
Branch - Andheri (East),
Mumbai - 400069
BSR Code - 400002002



Virtual B2B meet: India - Viet Nam Business Cooperation on Plastics & Polymer being scheduled on

24TH SEPTEMBER 2020 (THURSDAY)

The participation cost for the B2B meeting will be

RS. 15,000 + GST

(Rupees Fifteen Thousand plus GST)

Apply Before

SEPTEMBER 5, 2020

Interested Members are requested to apply to the Council with the attached form and send to the following email addresses:

PLEXSR@PLEXCONCIL.ORG

RUBAN.HOBDAY@PLEXCONCIL.ORG

For more details, contact:

+91 9840053930

Sribash Dasmohapatra

Executive Director

The Plastics Export Promotion Council



Application Form to Participate in the B2B – Vietnam (2020)

1	Company Name	
2	Name of the Participant/ Designation	
3	Products Manufactured (HS Code and description) must be from the above	
4	Annual production capacity (for each of the above products) Exported value in rupees for the above HS code : 2018-19 2019 - 20	
5	Plastics Export Turnover (2018-19 and 2019-20)	
6	Quality Certifications adhering safety standard, if any	
7	Exports/Exposure to Vietnam if any	
8	Products Offered	
9	Export Destinations	
10	R & D Project, if any	
11	What are your Expectations	
12	Interest in Vietnam	
13	Membership Renewal for 2020-21 (Yes/ No)	
14	Do you need interpretation services? (Yes/No)	