



Embassy of India
Tokyo, Japan

Invites you for the
**India International
Plastics Virtual B2B**

with **JAPAN**

SEPTEMBER / OCTOBER 2020



THE PLASTICS EXPORT
PROMOTION COUNCIL

Sponsored by Ministry of Commerce
Govt. of India



Dear Member(s),

PLEXCONCIL in its commitment to help increase India's Plastics Exports and support the Indian Business houses and manufacturers to generate business is organizing a Virtual B2B with Japan buyers. The B2B is being organized with support from the Embassy of India, Tokyo, Japan.

WHY JAPAN?



Japan is one of the largest producers of plastics in the world. With production at 11.02 million tons and total shipments at 13 trillion yen, the plastics industry takes up a significant share in the manufacturing landscape of Japan. The most produced goods were plastic films and sheets, followed by containers and parts for machine tools. Japan also produces a large share of the global plastic waste. The Chinese and Southeast Asian bans on plastic waste imports have shifted Japan's strategy towards the development of environmentally sustainable alternatives to generic plastics and the renewed focus on developing high-grade materials for machinery applications. This has opened many avenues for imports into Japan.

POTENTIAL PRODUCTS FOR EXPORT FROM INDIA

The Government of India has identified some tariff lines which have the potential for increased exports from India to Japan. In addition to this, Council has undertaken further analysis and enlisted certain products based on the information from the Japan Plastics Association for which exports from India can be enhanced. The details of the products are as below:



Sl.No	HS Code	Description
1	3901	Polymers of ethylene, in primary forms
2	3901	Polymers of ethylene, in primary forms
3	3902	Polymers of propylene or of other olefins, in primary forms
4	3904	Polymers of vinyl chloride or of other halogenated olefins, in primary forms
5	3907	Polyacetals, other polyethers and epoxide resins, in primary forms; polycarbonates, alkyd resins.
6	3908	Polyamides, in primary forms
7	3909	Amino-resins, phenolic resins and polyurethanes, in primary forms
8	3910	Silicones in primary forms
9	3911	Petroleum resins, coumarone-indene resins, polyterpenes, polysulphides, polysulphones and other.
10	3912	Cellulose and its chemical derivatives, n.e.s., in primary forms
11	3914	Ion-exchangers based on polymers of heading 3901 to 3913, in primary forms
12	3917	Tubes, pipes and hoses, and fittings therefor, e.g. joints, elbows, flanges, of plastics
13	3919	Self-adhesive plates, sheets, film, foil, tape, strip and other flat shapes, of plastics, whether.
14	3920	Plates, sheets, film, foil and strip, of non-cellular plastics, not reinforced, laminated.
15	3923	Articles for the conveyance or packaging of goods, of plastics; stoppers, lids, caps and other.
16	3924	Tableware, kitchenware, other household articles and toilet articles, of plastics (excluding)
17	3926	Articles of plastics and articles of other materials of heading 3901 to 3914, n.e.s.
18	420212	Trunks, suitcases, vanity cases, executive-cases, briefcases, school satchels, spectacle cases.



Sl.No	HS Code	Description
19	540720	Woven fabrics of synthetic filament yarn, incl. monofilament of ≥ 67 decitex and with a cross.
20	5607	Twine, cordage, ropes and cables, whether or not plaited or braided and whether or not impregnated.
21	630532	Flexible intermediate bulk containers, for the packing of goods, of synthetic or man-made textile materials
22	901839	Instruments and appliances used in medical, surgical, dental or veterinary sciences, incl.



INDIA INTERNATIONAL PLASTICS VIRTUAL B2B





SELECTION CRITERIA

Following criteria will be adopted in selecting the participant:

- ✓ The Indian exporter should have the capacity to cater to the requirement of large corporates and others
- ✓ The Indian company should have the capacity to execute the orders in time
- ✓ The Indian company should adhere to the product safety standards required in the country.

The above criteria are important for the Indian Embassy in Japan to arrange buyers for securing firm orders which could be completed on time.

SEL
CR
ITERIA

MAIN FEATURES AND BENEFITS OF VIRTUAL B2B



- ✓ Access to quality and verified buyers from the comfort of home or office.
- ✓ Pre-scheduled business meetings between buyer and seller.
- ✓ Reduced cost of participation vis a vis traditional format.
- ✓ Focused Country/Market helps to understand the specific market requirement and showcase solutions accordingly.
- ✓ Seamless matchmaking opportunity (pre-scheduled/approved meetings).
- ✓ Chat and video conferencing facility to help easy interactions (yet to confirm).
- ✓ Products displayed with detailed specifications to facilitate sourcing.
- ✓ Webinars bringing speakers/experts to enhance knowledge and decision making (yet to confirm).
- ✓ Import Duty Structure and FTA details (if any) would be provided to those who register for the B2B.



The B2B meeting will be scheduled in
SEP/OCT 2020

The participation cost for the B2B meeting will be
RS. 15,000 + GST
(Rupees Fifteen Thousand only + GST)

Apply Before
5TH SEP, 2020

Interested Members are requested to apply to the Council with the attached form and send to the following email addresses:

PLEXSR@PLEXCONCIL.ORG
RUBAN.HOBDAY@PLEXCONCIL.ORG

For more details, contact:
+91 9840053930

Sribash Dasmohapatra
Executive Director
The Plastics Export Promotion Council



Application Form to Participate in the B2B – Japan (2020)

1	Company Name	
2	Name of the Participant/ Designation	
3	Products Manufactured (HS Code and description) must be from the above	
4	Annual production capacity (for each of the above products) Exported value in rupees for the above HS code : 2018-19 2019 - 20	
5	Plastics Export Turnover (2018-19 and 2019-20)	
6	Quality Certifications adhering safety standard, if any	
7	Exports/Exposure to Japan if any	
8	Products Offered	
9	Export Destinations	
10	R & D Project, if any	
11	What are your Expectations	
12	Interest in Japan	
13	Membership Renewal for 2020-21 (Yes/ No)	
14	Do you need interpretation services? (Yes/No)	