



दि प्लास्टिक एक्स्पोर्ट प्रमोशन कौन्सिल
(भारत सरकार, वाणिज्य एवं उद्योग मंत्रालय, वाणिज्य विभाग द्वारा प्रायोजित)

THE PLASTICS EXPORT PROMOTION COUNCIL
(Sponsored By The Ministry Of Commerce & Industry, Deptt. Of Commerce, Government Of India)

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To,

All Members of Plexconcil/ COA Members

Dear Sir/Madam,

Subject: Implementation of India-EFTA TEPA

This is to inform you that the India-European Free Trade Association (EFTA) Trade and Economic Partnership Agreement (TEPA) has come into force on 01 October 2025.

TEPA is a modern and ambitious agreement signed on 10th March 2024 at New Delhi. For the first time in any Free Trade Agreement (FTA) signed by India, TEPA incorporates a commitment on investment and job creation.

EFTA is a key economic bloc in Europe, other than EU & UK. Among EFTA countries, Switzerland is the largest trading partner of India followed by Norway. The TEPA will empower India's exporters by providing access to specialized inputs and create conducive trade and investment environment.

Further information about this agreement can be accessed from: [India-European Free Trade Association Trade and Economic Partnership Agreement \(TEPA\) to come into effect on 01 October 2025](#)

According to a PLEXCONCIL analysis, there is USD 8.02 billion worth untapped export potential in plastic sector to EFTA countries.

Members may refer the **Annexure** to this Circular to learn more about export potential to EFTA countries.

We hope this will be useful to you to explore market potential in the EFTA countries.

Regards

Team Plexconcil

Annexure: Key Gains Expected under India-EFTA TEPA

The annual import of plastic products by the EFTA countries (Iceland, Norway, and Switzerland)* is USD 17.97 billion, of which India supplies hardly USD 55.8 million or 0.3%. Considering India's export capacity, there is USD 8.02 billion worth untapped export potential to EFTA countries. Switzerland, Norway and Iceland have given duty-free market access for most of the Indian plastic goods under the India-EFTA TEPA. Therefore, there is scope for Indian exporters to grow their presence in the EFTA market, especially for goods with untapped export potential.

Maximum export potential is in plastic raw materials (USD 1.65 billion), followed by Consumer & Houseware products (USD 1.4 billion), Plastic films & sheets (USD 1.3 billion) and Medical items of plastics (USD 1.2) billion. India has hardly 0.1% - 0.2% market share in these products in EFTA countries, which implies untapped export potential.

India's Untapped Export Potential to EFTA countries* (USD million) 2024				
Product Group	India's Exports to EFTA	EFTA's imports from world	India's share in EFTA's imports	Export Potential
Plastic raw materials	1.9	2922.6	0.1%	1647.7
Consumer & houseware products	5.4	4139.4	0.1%	1359.1
Plastic films and sheets	2.9	2072.0	0.1%	1257.5
Medical items of plastics	7.3	3285.8	0.2%	1163.1
Miscellaneous products and items nes	3.8	2067.1	0.2%	922.1
Packaging items - flexible, rigid	0.4	1327.7	0.0%	672.1
Floorcoverings, leathercloth & laminates	5.7	338.2	1.7%	268.9
Plastic pipes & fittings	0.4	887.4	0.0%	244.1
FIBC, Woven sacks, Woven fabrics, Tarpaulin	7.0	394.1	1.8%	217.2
Cordage, fishnets & monofilaments	20.4	292.0	7.0%	145.3
Writing instruments & stationery	0.0	135.5	0.0%	111.5
Human hair & related products	0.6	34.3	1.7%	5.3

India's Untapped Export Potential to EFTA countries* (USD million) 2024				
Product Group	India's Exports to EFTA	EFTA's imports from world	India's share in EFTA's imports	Export Potential
FRP & Composites	0.0	69.5	0.0%	3.4
Total	55.8	17965.5	0.3%	8017.3
Source: ITC Trademap; * Note: Data for Liechtenstein is not available				

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HS Code-wise Potential products

India has USD 8.02 billion worth untapped export potential to EFTA countries; Of these, there are 93 products (at 6-digit HS code) where export potential is more than USD 10 million. Some of these top products are: Needles & Canulae, Medical Instruments & Appliances, Plates & Sheets, Switches, Sacs & Bags, Packaging Articles, Handbags and so on. The following table provides list of these 93 products along with India's current exports to EFTA, EFTA's world imports and untapped export potential in these products.

Top 93 plastic products with untapped export potential to EFTA countries* (USD million) 2024						
HS Code	Product Description	EFTA's imports		India's exports to world	Untapped Export potential	Share (%) of India in EFTA's imports
		From India	From world			
'392690	Articles of plastics and articles of other materials of heading 3901 to 3914, n.e.s (excl. ...	1.2	1677.6	851.3	850.0	0.1%
'901839	Needles, catheters, cannulae and the like, used in medical, surgical, dental or veterinary ...	4.7	816.5	490.0	485.3	0.6%
'901890	Instruments and appliances used in medical, surgical or veterinary sciences, n.e.s.	0.8	1716.3	467.1	466.3	0.0%

Top 93 plastic products with untapped export potential to EFTA countries* (USD million) 2024						
HS Code	Product Description	EFTA's imports		India's exports to world	Untapped Export potential	
		From India	From world			Share (%) of India in EFTA's imports
'392190	Plates, sheets, film, foil and strip, of plastics, reinforced, laminated, supported or similarly ...	0.7	359.7	362.9	359.0	0.2%
'853650	Switches for a voltage <= 1.000 V (excl. relays and automatic circuit breakers)	0.2	307.8	231.2	231.0	0.1%
'392321	Sacks and bags, incl. cones, of polymers of ethylene	0.0	304.1	218.5	218.5	0.0%
'392390	Articles for the conveyance or packaging of goods, of plastics (excl. boxes, cases, crates ...	0.2	206.7	211.4	206.5	0.1%
'420222	Handbags, whether or not with shoulder straps, incl. those without handles, with outer surface ...	3.0	203.8	527.4	200.8	1.5%
'392010	Plates, sheets, film, foil and strip, of non-cellular polymers of ethylene, not reinforced, ...	1.0	455.1	189.3	188.3	0.2%
'390690	Acrylic polymers, in primary forms (excl. poly"methyl methacrylate")	0.0	184.0	245.9	184.0	0.0%
'392410	Tableware and kitchenware, of plastics	0.0	174.9	171.7	171.7	0.0%
'950300	Tricycles, scooters, pedal cars and similar wheeled toys; dolls' carriages; dolls; other toys; ...	0.3	746.1	169.4	169.1	0.0%
'391990	Self-adhesive plates, sheets, film, foil, tape, strip and other flat shapes, of plastics, whether ...	0.1	222.6	154.4	154.3	0.0%
'392020	Plates, sheets, film, foil and strip, of non-cellular polymers of ethylene, not reinforced, ...	0.8	152.9	401.3	152.0	0.5%
'392329	Sacks and bags, incl. cones, of plastics (excl. those of polymers of ethylene)	0.7	149.3	468.0	148.6	0.5%
'390120	Polyethylene with a specific gravity of >= 0,94, in primary forms	0.0	280.6	143.1	143.1	0.0%
'392062	Plates, sheets, film, foil and strip, of non-cellular poly"ethylene terephthalate", not reinforced, ...	0.0	126.8	389.0	126.7	0.0%
'390210	Polypropylene, in primary forms	0.0	124.5	402.8	124.5	0.0%

Top 93 plastic products with untapped export potential to EFTA countries* (USD million) 2024						
HS Code	Product Description	EFTA's imports		India's exports to world	Untapped Export potential	
		From India	From world			Share (%) of India in EFTA's imports
'391810	Floor coverings, whether or not self-adhesive, in rolls or in the form of tiles, and wall or ...	0.0	141.1	124.0	124.0	0.0%
'392350	Stoppers, lids, caps and other closures, of plastics	0.1	220.8	111.9	111.8	0.0%
'900150	Spectacle lenses of materials other than glass	0.6	104.0	158.2	103.3	0.6%
'482390	Paper, paperboard, cellulose wadding and webs of cellulose fibres, in strips or rolls of a ...	5.7	101.5	521.4	95.8	5.6%
'390729	Polyethers, in primary forms (excl. polyacetals, bis(polyoxyethylene) methylphosphonate and ...	0.0	243.1	92.2	92.2	0.0%
'391400	Ion-exchangers based on polymers of heading 3901 to 3913, in primary forms	0.1	117.2	89.0	88.9	0.1%
'390950	Polyurethanes, in primary forms	0.0	101.5	83.3	83.3	0.0%
'392049	Plates, sheets, film, foil and strip, of non-cellular polymers of vinyl chloride, containing ...	0.1	103.6	81.5	81.4	0.1%
'391000	Silicones in primary forms	0.0	93.5	78.1	78.1	0.0%
'391190	Polysulphides, polysulphones and other polymers and prepolymers produced by chemical synthesis, ...	0.0	73.9	84.2	73.8	0.0%
'390110	Polyethylene with a specific gravity of < 0,94, in primary forms	0.0	72.7	174.1	72.7	0.0%
'391740	Fittings, e.g. joints, elbows, flanges, of plastics, for tubes, pipes and hoses	0.1	283.5	67.9	67.8	0.0%
'392490	Household articles and toilet articles, of plastics (excl. tableware, kitchenware, baths, shower-baths, ...	0.0	154.8	66.1	66.1	0.0%
'392330	Carboys, bottles, flasks and similar articles for the conveyance or packaging of goods, of ...	0.1	303.5	65.6	65.5	0.0%
'390730	Epoxide resins, in primary forms	0.0	80.1	65.1	65.1	0.0%
'960321	Tooth brushes, incl. dental-plate brushes	0.0	64.9	75.7	64.9	0.0%

Top 93 plastic products with untapped export potential to EFTA countries* (USD million) 2024						
HS Code	Product Description	EFTA's imports		India's exports to world	Untapped Export potential	
		From India	From world			Share (%) of India in EFTA's imports
'392590	Building elements for the manufacture of floors, walls, partition walls, ceilings, roofs, etc., ...	0.4	244.0	62.9	62.5	0.2%
'420212	Trunks, suitcases, vanity cases, executive-cases, briefcases, school satchels and similar containers, ...	0.3	145.8	62.2	61.9	0.2%
'392310	Boxes, cases, crates and similar articles for the conveyance or packaging of goods, of plastics	0.1	282.7	61.2	61.2	0.0%
'901831	Syringes, with or without needles, used in medical, surgical, dental or veterinary sciences	1.2	372.2	60.8	59.6	0.3%
'390190	Polymers of ethylene, in primary forms (excl. polyethylene and ethylene-vinyl acetate copolymers)	0.0	56.5	60.5	56.5	0.0%
'650610	Safety headgear, whether or not lined or trimmed	0.0	122.0	51.4	51.4	0.0%
'390319	Polystyrene, in primary forms (excl. expansible)	0.0	64.4	51.1	51.1	0.0%
'853669	Plugs and sockets for a voltage <= 1.000 V (excl. lamp holders)	0.0	305.9	51.0	51.0	0.0%
'390799	Saturated polyesters in primary forms (excl. polycarbonates, alkyd resins, poly"ethylene terephthalate" ...	0.0	105.9	50.2	50.2	0.0%
'560811	Made-up knotted fishing nets of man-made textile materials (excl. landing nets)	14.3	62.9	97.1	48.5	22.8%
'391739	Flexible tubes, pipes and hoses, of plastics, reinforced or otherwise combined with other materials ...	0.1	137.5	47.5	47.4	0.1%
'960810	Ball-point pens	0.0	46.4	167.8	46.4	0.0%
'630532	Flexible intermediate bulk containers, for the packing of goods, of synthetic or man-made textile ...	6.1	51.3	885.9	45.2	11.9%
'390890	Polyamides, in primary forms (excl. polyamides-6, -11, -12, -6,6, -6,9, -6,10 and -6,12)	0.0	62.8	42.5	42.5	0.0%
'390769	Poly"ethylene terephthalate", in primary forms, having a viscosity number of < 78 ml/g	0.0	42.4	187.1	42.4	0.0%

Top 93 plastic products with untapped export potential to EFTA countries* (USD million) 2024						
HS Code	Product Description	EFTA's imports		India's exports to world	Untapped Export potential	
		From India	From world			Share (%) of India in EFTA's imports
'392099	Plates, sheets, film, foil and strip, of non-cellular plastics, n.e.s., not reinforced, laminated, ...	0.0	51.0	39.4	39.4	0.0%
'420292	Travelling-bags, insulated food or beverage bags, toilet bags, rucksacks, shopping-bags, map-cases, ...	0.1	448.5	39.2	39.1	0.0%
'900110	Optical fibres, optical fibre bundles and cables (excl. made up of individually sheathed fibres ...	1.9	40.2	297.6	38.4	4.6%
'390140	Ethylene-alpha-olefin copolymers, having a specific gravity of < 0,94 , in primary forms	0.0	35.6	195.9	35.6	0.0%
'390761	Poly"ethylene terephthalate", in primary forms, having a viscosity number of >= 78 ml/g	0.0	34.6	334.0	34.6	0.0%
'391690	Monofilament of which any cross-sectional dimension > 1 mm, rods, sticks and profile shapes, ...	0.0	74.5	33.7	33.7	0.0%
'391910	Self-adhesive plates, sheets, film, foil, tape, strip and other flat shapes, of plastics, in ...	0.0	140.5	33.2	33.2	0.0%
'390469	Fluoropolymers of vinyl chloride or of other halogenated olefins, in primary forms (excl. ...	0.0	32.3	105.6	32.3	0.0%
'560749	Twine, cordage, ropes and cables of polyethylene or polypropylene, whether or not plaited or ...	5.2	36.7	127.0	31.5	14.3%
'391731	Flexible tubes, pipes and hoses, of plastics, burst pressure >= 27,6 MPa	0.1	31.1	57.5	31.1	0.2%
'420232	Wallets, purses, key-pouches, cigarette-cases, tobacco-pouches and similar articles carried ...	0.1	43.1	31.0	31.0	0.2%
'853530	Isolating switches and make-and-break switches, for a voltage > 1.000 V	0.2	91.1	29.6	29.4	0.2%
'900490	Spectacles, goggles and the like, corrective, protective or other (excl. spectacles for testing ...	0.0	104.3	29.3	29.3	0.0%
'390810	Polyamides-6, -11, -12, -6,6, -6,9, -6,10 or -6,12, in primary forms	0.0	94.5	28.8	28.8	0.0%

Top 93 plastic products with untapped export potential to EFTA countries* (USD million) 2024						
HS Code	Product Description	EFTA's imports		India's exports to world	Untapped Export potential	Share (%) of India in EFTA's imports
		From India	From world			
'960820	Felt-tipped and other porous-tipped pens and markers	0.0	28.6	47.5	28.6	0.0%
'390791	Unsaturated polyallyl esters and other polyesters, in primary forms (excl. polycarbonates, ...	0.9	28.8	51.5	27.9	3.3%
'391729	Rigid tubes, pipes and hoses, of plastics (excl. those of polymers of ethylene, propylene and ...	0.0	60.7	27.5	27.4	0.0%
'390230	Propylene copolymers, in primary forms	0.0	138.9	27.0	27.0	0.0%
'391721	Rigid tubes, pipes and hoses, of polymers of ethylene	0.1	92.2	27.0	26.9	0.1%
'391723	Rigid tubes, pipes and hoses, of polymers of vinyl chloride	0.0	24.5	84.7	24.5	0.0%
'392061	Plates, sheets, film, foil and strip, of non-cellular polycarbonates, not reinforced, laminated, ...	0.0	23.8	25.0	23.8	0.0%
'390390	Polymers of styrene, in primary forms (excl. polystyrene, styrene-acrylonitrile copolymers ...	0.0	34.9	21.2	21.2	0.0%
'590390	Textile fabrics impregnated, coated, covered or laminated with plastics other than poly"vinyl ...	0.0	20.4	222.9	20.4	0.0%
'854720	Insulating fittings for electrical purposes, of plastics	0.1	20.4	26.9	20.2	0.6%
'390940	Phenolic resins, in primary forms	0.0	19.6	84.7	19.6	0.0%
'900130	Contact lenses	0.0	172.6	19.2	19.2	0.0%
'392069	Plates, sheets, film, foil and strip, of non-cellular polyesters, not reinforced, laminated, ...	0.0	18.2	221.0	18.2	0.2%
'392112	Plates, sheets, film, foil and strip, of cellular polymers of vinyl chloride, unworked or merely ...	0.0	17.5	36.4	17.5	0.0%
'392610	Office or school supplies, of plastics, n.e.s.	0.0	35.5	16.8	16.8	0.0%
'940370	Furniture of plastics (excl. medical, dental, surgical or veterinary, and seats)	0.0	46.1	15.7	15.7	0.0%
'900211	Objective lenses for cameras, projectors or photographic enlargers or reducers	0.0	95.6	14.7	14.7	0.0%

